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Becoming a member of ATI means you have passed reviews by our Director team as well as appropriate industry experts. Only about 7 to 8% of applicants are offered membership into ATI. An overview of our services and fees are outlined below:

### **Member Services Agreement (MSA) Summary**

ATI charges its companies between \$5,000 and \$20,000 annually, based on number of employees, for strategic and tactical consulting support. Companies also donate equity to the Austin Entrepreneur's Foundation ranging from 1 to 3% of current outstanding shares, depending on the stage of the company, benefitting The University of Texas at Austin. Market value for these services ranges between \$50K to \$100K annually and include:

- Director support
- Graduate and Undergraduate Student Intern support
- Internal company networking events (e.g., lunch & learns, workshops, social events)
- Business plan development support
- Fundraising strategy support
- Financial and Market analysis
- Market & Business Development support
- IP analysis support
- Access to Trusted Partner Discounts
- Access to the Advisor & Fundraising Network
- Qualification to apply for the Austin Energy grant (for clean tech companies only), and to the Emerging Technology Fund
- Access to UT Library system and research tools with subscription values greater than \$30K